

Insurance Times: National Grange names Acord; Conn. CPCU elects Joudrey; IIAANY promotes Lounsbury
September 18, 2001, Vol. XX No. 19

National Grange

Larry Acord has been named vice president of sales and communications for National Grange Mutual Insurance Co. (NGM) of Keene, N.H..

Acord has more than 25 years of experience in the insurance industry, including some 20 years with Allstate Insurance, where he held several field and home office positions, both in captive and independent channels. He joined National Grange in 1997 as vice president of marketing.

Connecticut CPCU Society

The Connecticut Chapter of the CPCU Society (Chartered Property Casualty Underwriters) recently elected its 2001-2002 chapter officers and directors.

Linda G. Joudrey, CPCU, of The Hartford was elected president. Other newly-elected chapter officers are: Vice President, David J. Valzania, CPCU, of Marsh U.S.A., Inc., Secretary, Cheryl Constantine, CPCU, of Guilford Specialty Group, and Treasurer, Lynn Cabana, CPCU, of Discover RE.

The Connecticut Chapter's 2001-2002 Board of Directors include: Gene Flynn, CPCU, Mary Jane Bingham, CPCU, Andre Boilard, CPCU, Scott Anderson, CPCU, ARM, AIC, Francine D. Grandmaison, CPCU, ARM, John P. Franzis, CPCU, ARE, ARP, Tommy Michaels, CPCU, Larry Weidemier, CPCU, Thomas Gallegos, CPCU, and Bruce Dixon, CPCU.

IIAANY

Richard Poppa, chief executive officer of the Independent Insurance Agents Association of New York, Inc., recently announced the promotion of Lisa Lounsbury, IIAANY's vice president of marketing, membership and research, to the newly-created position of senior vice president for marketing and operations. In her new role as the number two staff executive, Lounsbury will manage day-to-day operations and oversee finance, human resources, administration, facility management and technology areas.

Allied American

Robert D. Ellis was recently named vice president of commercial lines for the Natick, Mass. office of Allied American Insurance Agency, Inc. In his new role, he will be responsible for enhancing marketing, client development and client retention efforts. He will also manage relationships with Allied American's strategic business alliances. Ellis previously worked at Aon Risk Services for 18 years.

Also, Edward Schiller has been named account manager in the commercial lines select department renewal team in the Natick office. Schiller will be responsible for working on non-automatic renewals, surplus lines and large commercial accounts. He comes to Allied American from Deland Gibson in Wellesley, Mass. p

Starkweather & Shepley

Richard S. Fassnacht has been appointed assistant vice president of marketing at Starkweather & Shepley Insurance Brokerage in East Providence, Rhode Island. He will be responsible for marketing for new and renewal commercial business. Fassnacht joins Starkweather & Shepley with more than 20 years of experience. He was an assistant vice president with Aon Risk Services of Rhode Island since 1992 and also worked as a marketing representative with Sedgewick James in Portland, Maine.

Also at Starkweather & Shepley, Sabrina C. SanMartino has been promoted to assistant vice president, responsible for maintenance and development of commercial business. SanMartino began working for the agency in 1986 as an administrative assistant, and was promoted to account executive in 2000.

Jordan M. Silverman has been appointed assistant marketing manager, responsible for negotiations with insurance companies. He also serves as a vice president responsible for account management and commercial insurance production.

The agency also promoted Paul Taubman as senior vice president. He is responsible for employee education, analysis of company products and services, coordination of continuing education, and the management of marketing commercial lines. Taubman joined the agency in 1985 as assistant vice president and was promoted to vice president in 1992.

NHAHU

The New Hampshire Association of Health Underwriters revealed its new board of directors recently: President, Tom Harte of Landmark Benefits, Inc., Hampstead; Vice President, Granite Group Benefits, Nashua; Secretary, Leigh Maglia, Insurance Solutions Corp., Plaistow; Treasurer, Deborah Mijal, Lakeside Insurance, Windham; Membership Chair, Donna Cardoso, Risk Management Inc., Bedford; State Legislative Chair, Andy Dilman, Sadler Insurance Agency, Nashua; Federal Legislative Chair, Jim Scammon, Cigna Healthcare of NH; Communications Chair, Denise McDonough, Harvard Pilgrim, Bedford; Public Relations Chair, Jim Better, New England Medical Services, Chelmsford; Education Chair, Marsha Dixon, IPG Consultants & Brokers, Keene; and Delegate-at-Large, Bob Bergan, Anthem Blue Cross Blue Shield of NH, Manchester.

AIG

American International Group, Inc. (AIG) has announced that Gregory Flood has joined AIG member company National Union Fire Insurance Company of Pittsburgh (National Union) as executive vice president and chief operating officer, and that Michael Mitrovic has been named president, American International Companies Worldwide Financial Lines Claims.

Both Flood and Mitrovic were previously executives at Global Specialty Risk, Inc., and in addition to their new responsibilities, will continue to manage servicing and claims relating to specialty lines insurance policies issued by Axcelera Specialty Risk, Inc., a wholly owned managing agency of Global Specialty Risk. These coverages will remain fully in force and effect through expiration.

Flood had 14 years experience at AIG in various underwriting roles, most recently as AIG Domestic Brokerage group vice president, responsible for the mergers and acquisitions division.

Mitrovic had 17 years experience in key claims management positions at AIG before joining Global Specialty Risk, most recently as AIG vice president for worldwide financial claims, responsible for financial institution, professional liability, surety and fidelity, and health care/medical malpractice claims.