

***Insurance Times:*** Kittel Named Senior VP At Arbella; Marra Succeeds Smith At Hartford Life; Massmutual Announces Promotions; LIMRA, NAMIC Elect Officers  
December 11, 2001, Vol. XX No. 25

#### Arbella

The Arbella Insurance Group recently announced the appointment of John F. Kittel to the position of senior vice president of the Arbella Service Co. Quincy, Mass.

Kittel joined Arbella in 2000 as vice president of Arbella Capital. Prior to joining Arbella, he was the founder, chief operating officer and director of the Covenant Group, Inc. Before that Kittel worked as an independent consultant and held upper management positions at Hanover Insurance and Middlesex Mutual Assurance.

#### Hartford Life

Tom Marra has been named president of Hartford Life, the nation's third largest life insurance group.

Marra was named to succeed Lon A. Smith on Jan. 1 as president of the business, which is part of the Hartford Financial Services Group Inc. Marra will also continue as chief operating officer.

Smith is retiring as its president and as vice chairman of The Hartford after 33 years with the company.

#### MassMutual

The MassMutual Financial Group of Springfield, Mass. announced a number of promotions. Named deputy general counsel was Larry Port of Longmeadow, Mass. (in addition to his title as senior vice president).

Promoted to vice president were: Margaret G. Hannigan, information systems organization; Jacqueline Miller, information systems organization; V. Vanessa, life services.

Promoted to second vice president were: Suzanne M. Bergin, corporate communications; Laurence R. Cowles, individual insurance group; Thomas Cremona, retirement services; Carol A. Dube, corporate financial; Heidi A. , corporate services; Aaron R. Lavoie, large corporate markets; Marlene H. Layman, corporate services, and Monosij Mazumdar, retirement services.

Promoted to assistant vice president were: Allan A. Campbell information systems organization; Jerome P. Camposeo, corporate financial; Donna M. Decaro-Conley, corporate human resources; Carol W. Demas, life services; Sora Hahn, office of the chairman; Roger J. Henkel, corporate financial; James O. Lacey, corporate communications; Louise R. Langlois, corporate financial; Clinton Modler, life services; John R. Rafferty, life services, and Kathleen M. Rogers, corporate human resources.

#### LIMRA

The LIMRA International board of directors elected pension industry veteran William L. Tindall as chairman for 2002. Tindall is senior vice president of retirement services at American United Life Insurance Co. in Indianapolis and a veteran in sales and marketing of retirement plan products.

Tindall was elected at the LIMRA annual meeting in Toronto. The board also elected 10 new members, including two from member companies in France and China.

The following individuals were elected to the LIMRA board to serve until 2004: Jan S. Jobe, president and CEO, Pan-American Life Insurance Co.; Gary B. Lenderink, executive vice president, group pensions and corporate administration, Guardian Life Insurance Co.; James M. Morris, chairman and CEO, Signator Financial Network; Patrick Peugeot, president-directeur generale, La Mondiale, Paris; C. James Prieur, president and CEO, Sun Life of Canada; Don M. Royster, Sr., president, United Insurance Co. of America; Jerry B. Stillwell, senior vice president and chief marketing officer, Lafayette Life; and Charles R. Wright, executive vice president, chief agency and marketing officer, State Farm Insurance.

Elected to serve until 2005 were Peter Ma, chairman and president, Ping An Insurance Co. of China; and Robert W. Powell, senior vice president, individual marketing, Jefferson-Pilot Financial Life.

#### NAMIC

Due to the cancellation of the 106th National Association of Mutual Insurance Companies convention after the tragic events of Sept. 11, election of the 2001-2002 leadership was conducted by mail ballot to the membership. The following officers and directors were chosen: David L. Anderson, secretary/treasurer of the Farm Mutual Insurance Co.

Canton, S.D., is 2001-2002 chairman of the board, and John W. Fisher, president since 1993 of Auto-Owners Insurance Group, Lansing, Mich., is chairman-elect. Joining the leadership as vice chairman is F. Timothy Hegarty, Jr., of Norfolk-Dedham Mutual Insurance Co., in Dedham, Mass. Lee Bondhus continues as NAMIC secretary / treasurer.

#### PIWA of NY

Professional Insurance Wholesalers Association of New York State elected its officers and directors recently. Edwin Levine of the American Marketing Center in New York City was elected president; Joseph Caligiuri of Cal E&S Brokers Inc. in Brightwaters, N.Y., vice president; Gary Holleder of Russell Bond & Co., Buffalo, treasurer; and John J. George, Jimcor Associates in Clifton Park, N.Y., immediate past president. Also elected to the board of directors were David Catanuto, Trans World Facilities, Forest Hills; Dave Pietrowski, LoVullo Associates, Depew; and Stephen Rice, Swett & Crawford, Glens Falls.

#### Protector Group

Worcester, Mass.-based Protector Group, which was named by the Independent Insurance Agents of America as one of the nation's top agencies in its annual Best Practices survey, has added two new customer service representatives. Joining the firm are Kathryn Brown and Corrie Shattuck. p

#### Maine Mutual

Presque Isle-based Maine Mutual announced the promotions of Paul Madigan to programmer/analyst and Kyle Green to network administrator. In addition, Stacy Shaw has been promoted to assistant manager of information systems.

#### NAII

The National Association of Independent Insurers elected Tony Nicely, chairman, president and chief executive officer of Government Employees Insurance Company (GEICO) as chairman of the board of governors. Nicely began his career with GEICO in 1961 and became chairman, president and chief executive officer in 1993.

William Pollard, executive vice president and general manager of North Carolina Farm Bureau Mutual Insurance Co., was elected first vice chair and Herm Arends, chairman and chief executive officer of Auto-Owners Group was elected second vice chair.

#### New England College of Finance

The Boston-based New England College of Finance recently elected the president and chief executive officer of InsurBanc, the federally chartered thrift providing banking services through independent insurance agents, as a member of its executive committee and as chairman of its audit committee. Herlihy has been a trustee of NECF for the past five years.

#### Burak & Cahill

Albert Burak Insurance of Canton, Mass. has teamed up with Cahill, McCarthy & Associates and Joseph Cahill & Associates of Dedham, Mass. in a strategic alliance to offer one-stop shopping for financial services. The alliance means the new agency, Burak & Cahill, will be able to offer a full range of financial and insurance services.

#### Delta Dental of Mass.

Dr. Robert E. Hunter, president of delta Dental Plan of Massachusetts, has been elected to serve on the board of overseers for the Malcolm Baldrige National Quality Award, which recognizes U.S. companies that have achieved a superior level of quality excellence. The board of overseers advises the director on the conduct of the awards program.